



**Gulf Coast Center
for Law & Policy**

*southern perspective,
national impact, global influence*

Position: Development Lead

Location: This is a remote position located anywhere in the US, with a preference for the U.S. South.

Preferred Start Date: Immediately

About Us

GCCLP

The [Gulf Coast Center for Law & Policy](#) (GCCLP) is a non-profit, public-interest law firm and justice center promoting structural shifts toward climate justice and ecological equity in communities of color on the frontline of climate change. GCCLP serves and builds power with communities on the frontline of climate change in the Gulf South and nationally.

About the Position

GCCLP is seeking applicants for a Development Lead position to manage all GCCLP's fundraising efforts, including grants, major gifts, and individual contributions. The Development Lead will be responsible for co-creating development strategies to foster sustainability, self-determination, and movement-building work. Candidates who are committed to climate justice, frontline leadership, Black Liberation, and building a movement for a more just and sustainable economy are encouraged to apply.

Key Duties & Responsibilities

- Co-create, lead, and implement GCCLP's development strategy.
- Develop, cultivate, and maintain relationships with funders, individual donors, and critical community partners.
- Manage the development team.
- Manage the full development process, from prospecting, grantseeking, grant writing, grant reporting, and donor cultivation and recognition.
- Identify new sources of sustainable, non-extractive, and community-aligned sources of revenue.
- Co-develop tools and support leadership development of GCCLP formations to build long-term self-determined fundraising and development strategies and plans.
- Represent GCCLP in regional, national, and global partnerships.
- Support development of capital campaign strategies.

Additional Information

This position reports directly to the Strategy Lead and supports the Executive Director and Operations Lead. The Development Lead will manage a full-time Grants Coordinator.

Schedule

- This is a full-time, remote position.
- Minimal travel is required; GCCLP hosts in-person staff meetings up to four times a year (when COVID allows safe travel and social interactions).

Compensation

- This position is currently classified as an independent contractor. GCCLP is forming a 501(c)3 and will transition all consultants to employees in 2022.
- The compensation is \$100,000 - 150,000 per year.

About You

Qualifications & Experience

Ideal candidates will possess:

- Experience working with frontline communities.
- Experience with multiple fundraising methods, including some or many of the following: grantwriting, individual donations, peer-to-peer, major gifts, and capital campaigns.
- Demonstrated knowledge of the climate justice philanthropic community.
- Demonstrated ability and capacity to seek, develop, and maintain relationships with funders, individual donors, and community funds.
- Demonstrated knowledge of participatory budgeting processes and capacity to support and train others in development practices.
- Demonstrated ability to work on a team in collective decision-making process.
- Demonstrated ability to take initiative and offer critical thinking, direction, and processes to address challenges.
- Understanding of philanthropic funding sources, including family, corporate, public foundations. and the ability to locate potential sources for funding.

Application Instructions

Applicants should submit a resume, cover letter, and three relevant professional references to jobs@gcclp.org with the subject line "Development Lead".

Deadline: Applications for this position will be accepted on a rolling basis.